

# **Minutes of the Canadian Foreign Exchange Committee Meeting #65**

**Held at 1:30 p.m., Tuesday, October 2, 2007  
Toronto**

**Present:** Craig Ellis, CIBC World Markets  
Sharon Grewal, Chair - CCFP  
Moti Jungreis, TD Securities  
Clifton Lee-Sing, Department of Finance  
Jack Linker, Reuters America  
Brad Meredith, HSBC Bank Canada  
Tim Miles, ICAP Capital Markets Canada  
Richard Poirier, National Bank (substitute)  
Harry Samuel, RBC Capital Markets  
Evan Steed, President, FMAC  
Jamie Thorsen, BMO Capital Markets  
Barry Wainstein, Scotia Capital  
John Walks, State Street Canada  
George Pickering, Bank of Canada (Chair)  
Carolyn Wilkins, Bank of Canada  
Wally Speckert, Bank of Canada  
Rob Ogrodnick, Bank of Canada (Secretary)

**Regrets:** Jeff Feig, Citigroup  
Russell Lascala, Deutsche Bank

## **65.1 Adoption of Agenda and Introductions**

The Committee adopted the agenda, as written. The Chair welcomed John Walks to his first meeting as a member of the CFEC.

## **65.2 Tour de table - Recent Market Developments**

The Tour de table is not reported in the minutes.

## **65.3 Authorization Letters**

Two members led a discussion on authorization letters, which refers to a practice in which customers in the FX market send letters to dealing firms that include restrictions on the authority of individuals to undertake trade or post-trade activities on their company's behalf. A

draft letter on this issue had been distributed to the CFEC members shortly in advance of the meeting.

**The members are asked to review the draft letter internally within their banks and to provide any comments or changes to Rob Ogradnick by Monday, December 3rd.**

#### **65.4 Reports on Foreign Exchange Market Surveys**

**April 2007 Triennial Survey** - Rob Ogradnick spoke about the April turnover part of the triennial survey, presenting the Canadian results in the context of the global survey. The Canadian survey results have been posted on both the Bank of Canada and CFEC ([www.cfec.ca](http://www.cfec.ca)) websites. The preliminary aggregation of the global results has also been released by the Bank for International Settlements (BIS) on their website ([www.bis.org/triennial.htm](http://www.bis.org/triennial.htm)).

**Findings of the Canadian Corporate FX Hedging Survey** - Wally Speckert reported on the results of a Bank of Canada survey of banks on the foreign exchange hedging activities of their corporate customers. The Bank has conducted this survey each year for the last several years. A summary of the results will be posted on the Bank of Canada's website, as well as the CFEC's website, at a later date.

#### **65.5 Report of the Committee for Professionalism**

**Education** - Sharon Grewal said that the new ACI Operations Certificate, which is replacing the Settlements Certificate, has been launched. In February 2008 two three-day courses will be offered on the ACI Dealing Certificate and the ACI Operations Certificate. Information on these two courses will be circulated once it is available.

**Canadian Representative for FXC Chief Dealers Group** - Ms. Grewal reported that there are three candidates from Canada who have had their names put forward by CFEC members to sit on the FXC Chief Dealers Group (CDG). The names of all three candidates (and their resumes) have been sent to the CDG for their consideration. As of the time of the meeting, a decision on the representative is pending.

**CCFP Membership** - Ms. Grewal announced that she would like to **step down as Chair of the CCFP** at the end of this year. The CFEC members may wish to **encourage their CCFP representatives to take on this position**. She also noted that a new representative from Montreal is needed to sit on the CCFP.

**65.6 FMAC News**

Evan Steed announced that FMAC's Annual General Assembly will take place on Monday, November 5th. The Assembly, which will be free for FMAC members, includes a business program and trade show.

**65.7 Planning for Meetings in 2008**

The Chair offered to host one of the three meetings of 2008 in Ottawa. Mr. Pickering would also like to determine in advance the featured discussion topics for the other two meetings.

Rob Ogrodnick will survey the members for convenient meeting dates and suggested topics.